

## **SunSpec™ Alliance**

### **Membership Information and Application Form**

The SunSpec Alliance is comprised of individuals and companies representing the renewable energy industry, including manufacturers of inverters, PV panels, string combiners, monitoring hardware, trackers, environmental sensors, and balance-of-system components; networking firms; software companies, computer hardware companies, renewable energy project development firms, system integrators, financial institutions, regulatory agencies, and energy consumers.

The primary purpose of the SunSpec Alliance is to accelerate the growth of the renewable energy industry through standardization of monitoring and management interfaces for energy system components.

Additional purposes of the SunSpec Alliance include:

- (a) Enabling growth of the renewable energy market worldwide by defining open interface standards for the renewable energy industry, thus enabling renewable energy systems to interact with information technology systems in a predictable and reliable manner;
- (b) Making appropriate use of standards created by other standards bodies, agencies and associations wherever possible;
- (c) Promoting the ratification, approval and adoption of such specifications recommendations developed by the SunSpec Alliance to manufacturers, systems integrators and regulatory agencies, and energy consumers;
- (d) Establishing certification guidelines and procedures to ensure compatibility and interoperability of the standard recommendations among third party products;
- (e) Providing a forum and environment whereby the SunSpec Alliance's Members may meet to define and publish recommendations; and provide a forum whereby users may meet with developers and providers of related products and services to identify requirements for interoperability and general usability; and
- (f) Educating the business, regulatory and consumer communities as to the value, benefits and applications for such a standard in consumer and commercial products and services through public statements, publications, trade shows demonstrations, seminar sponsor-ships and other programs established by the SunSpec Alliance.

## **SunSpec Alliance Membership Level and Benefits**

<b>Membership Level</b>	<b>Description</b>	<b>Annual Dues</b>
Sponsor	Corporate Sponsor membership is extended to industry stakeholders that strongly support the vision, mission, and activities of the SunSpec™ Alliance. Sponsor Member status in the SunSpec Alliance must be approved by the Board, they must execute and deliver a Member Application and Agreement agreeing to comply with all terms of membership in the Corporation; timely pays all required dues and assessments; and is approved for admission by a simple majority vote of the Board of Directors. Sponsor Member Membership shall be limited to the first ten (10) Members who comply with these requirements They are full members whose primary representative is eligible to hold a seat on the Board of Directors, submit recommendations, lead and participate in working groups and all activities of the Alliance.	\$25,000
Contributing	Contributing membership is extended to industry equipment or software suppliers with a need to influence, guide and promote SunSpec™ Alliance Recommendations consistent with the purpose of the SunSpec Alliance. Contributing Members receive the following privileges: <ul style="list-style-type: none"> <li>• Vote in elections</li> <li>• Participate in work groups and committees</li> <li>• Elected to the Board of Directors</li> <li>• Nominated for Elected Chairs on Board of Directors</li> <li>• Listed on Alliance website</li> <li>• Use the SunSpec logo</li> <li>• Access the Member-only website and discussion forums</li> <li>• Chair and participate in Work Groups</li> <li>• Vote on Draft Recommendations</li> <li>• Create and certify products</li> </ul>	\$5,000
Supporting	Supporting membership is extended to an individual or corporation that is a non-manufacturer or supplier who engages in the distribution, installation, maintenance, use, or promotion of SunSpec Alliance Recommendations. Supporting Members receive the following privileges: <ul style="list-style-type: none"> <li>• Vote in elections</li> <li>• Participate in work groups and committees</li> <li>• Elected to the Board of Directors</li> <li>• Nominated for Elected Chairs on Board of Directors</li> <li>• Listed on Alliance website</li> <li>• Use the SunSpec logo</li> <li>• Access the Member-only website and discussion forums</li> <li>• Chair and participate in Work Groups</li> </ul>	\$2,500

	<ul style="list-style-type: none"> <li>• Vote on Draft Recommendations</li> </ul>	
Individual	<p>Individual Members shall be individuals interested in the development, distribution, installation, maintenance, or use of SunSpec recommendations. Recommendations. Supporting Members receive the following privileges:</p> <ul style="list-style-type: none"> <li>• Participation in general meetings</li> <li>• Access the Member-only website and discussion forums</li> </ul>	\$250

Membership Benefits	Sponsor/ Board Member	Contributing	Supporting	Individual
Automatic Seat on Board of Directors	Yes	No	No	No
Initiate Work Groups or Committees	Yes	No	No	No
Approve Recommendations	Yes	No	No	No
Approve Operating Budget	Yes	No	No	No
Certify Compliant Products	Yes	Yes	No	No
Company listing and profile on web site	Yes	Yes	Yes	No
Use of SunSpec Alliance logo	Yes	Yes	Yes	No
Member's logo featured in SunSpec Marketing	Yes	Yes	Yes	No
Access to members only website	Yes	Yes	Yes	Yes
Voting privileges in task groups and officer elections	Yes	Yes	Yes	No
Elected appointment to Board of Directors	No	Yes	Yes	No
Participation in press articles and interviews	Yes	Yes	Yes	No
Co-marketing opportunities	Yes	Yes	Yes	No
Participation in working groups, committees	Yes	Yes	Yes	No
Participation in general meetings	Yes	Yes	Yes	Yes
Receive member communications	Yes	Yes	Yes	Yes

## SunSpec Alliance Membership Application

As member of the SunSpec Alliance, we encourage you to gain the benefit of membership by providing the following information. Periodically we may promote your organization as part of our member marketing objectives. By completing this information you can help us to help you become more successful. In the event the Primary Contact cannot be reached, please provide an Alternate Contact. (TYPE OR PRINT)

Company Name: \_\_\_\_\_

Primary Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Country: \_\_\_\_\_

Phone: Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Company Web Address: \_\_\_\_\_

*Sponsors, Contributing, Supporting Members only:*

Alternate Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Country: \_\_\_\_\_

Phone: Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Marketing Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Country: \_\_\_\_\_

Phone: Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Information gathered in this section will be used to ensure that the applicant appears in the appropriate listings on the SunSpec web site.

Please indicate the type of organization that best describes the applicant:

- |   |  |
|---|--|
| <input type="checkbox"/> Equipment Manufacturer     | <input type="checkbox"/> Distributor                   |
| <input type="checkbox"/> Consumer                   | <input type="checkbox"/> Educational Institution       |
| <input type="checkbox"/> Systems/Network Integrator | <input type="checkbox"/> Research Institution          |
| <input type="checkbox"/> Consultant                 | <input type="checkbox"/> Government Agency             |
| <input type="checkbox"/> Project developer          | <input type="checkbox"/> Software Services             |
| <input type="checkbox"/> Installer                  | <input type="checkbox"/> Other (please specify): _____ |

Please indicate the size of your company:

- |   |   |
|---|---|
| <input type="checkbox"/> 1-10 employees   | <input type="checkbox"/> 101-250 employees  |
| <input type="checkbox"/> 11-25 employees  | <input type="checkbox"/> 251 -500 employees |
| <input type="checkbox"/> 26-100 employees | <input type="checkbox"/> 500+ employees     |

Please indicate the Industry Market(s) served:

- |  |                                      |
|--|--------------------------------------|
| <input type="checkbox"/> Commercial/Industrial | <input type="checkbox"/> Residential |
| <input type="checkbox"/> Utility               | <input type="checkbox"/> Other       |

Please indicate the Geographic Market(s) served:

- |   |  |
|---|--|
| <input type="checkbox"/> North America  | <input type="checkbox"/> Europe        |
| <input type="checkbox"/> Asia / Pacific | <input type="checkbox"/> South America |
| <input type="checkbox"/> Worldwide      |  |

Sponsors, Contributing, Supporting members only, please provide a brief description of your business (200 words or less). Your company profile will be displayed on the SunSpec website, feel free to use a separate page or to submit electronically.

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## **Membership Fees**

Please indicate the appropriate membership level below:

- Sponsor Member** **\$25,000/year**  
Sponsor membership is extended to industry stakeholders that strongly support the vision, mission, and activities of the SunSpec Alliance and whom the Board approves for Sponsor membership.
  
- Contributing Member** **\$5,000/year**  
Contributing membership is extended to industry equipment or software suppliers with a need to influence, guide, and promote SunSpec Alliance recommendations.
  
- Supporting Member** **\$2,500/year**  
Supporting membership is extended to an individual or corporation that is a non-manufacturer or supplier who engages in the distribution, installation, maintenance, use, or promotion of SunSpec Alliance Recommendations.
  
- Individual Member** **\$250/year**  
Individual Members shall be individuals interested in the development, distribution, installation, maintenance, or use of SunSpec recommendations.

Please indicate Payment Method (must check one):

- Membership Fee enclosed  
(Check or Purchase Order payable to SunSpec Alliance)
  
- Wire transfer to: TBD  
Account # TBD, Acct. Name: SunSpec Alliance  
Routing / ABA No. TBD, Swift Code: TBD
  
- Please bill to Credit Card:  Visa  MasterCard  American Express  
Card # \_\_\_\_\_ Expiration Date: \_\_\_\_\_  
Name of Cardholder (as it appears on card) \_\_\_\_\_  
Card Security Code# (usually a 3- or 4- digit number printed on the back of the card) \_\_\_\_\_
  
- Please check here if you were referred directly by another SunSpec member.  
Referring Company Name: \_\_\_\_\_

**PLEASE ENCLOSE PAYMENT OR PURCHASE ORDER FOR THE MEMBERSHIP FEE WITH THIS APPLICATION**

- Membership fees are due and payable each year on the membership anniversary date.
- Membership fees are listed in US Dollars.
- Membership rights and privileges are contingent upon acceptance and payment of all fees.

**Billing Information**

Company Name: \_\_\_\_\_

Primary Billing Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Country: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email \_\_\_\_\_

On behalf of the applicant, I affirm that, if accepted for SunSpec membership, applicant agrees to abide by the rules and policies of the SunSpec Alliance and authorizes the use of applicant's name in the formal SunSpec membership lists and marketing efforts, and sign the SunSpec Membership Agreement.

Signature: \_\_\_\_\_

Name (Print): \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Date: \_\_\_\_\_

Please mail, fax or email the completed application, together with payment of the appropriate membership fee in U.S. dollars, to:

Membership  
SunSpec Alliance  
152 N. 3<sup>rd</sup> St., Suite 400  
San Jose, CA 95112 USA  
Tel: +1 408-279-5262  
Fax: +1 408-516-9111  
E-mail: [membership@sunspec.org](mailto:membership@sunspec.org)